

Company Profile

Strategic Sourcing is a specialist consulting firm focusing on delivering practical “End to End” Supply Chain solutions across multiple industries. Our team has proven experience in developing strategic thinking and delivering practical implementation of projects with sustainable results.

Strategic Sourcing is challenging the traditional high end, tier one multi-national consulting firms by leveraging its strategic thinking, delivering practical results, and up-skilling client capabilities to ensure transfer of knowledge. This approach ensures a sustainable return of investment (ROI).

Core Capability

1. Contract negotiation
2. Development of strategic procurement capability, processes and capability
3. RFP and Tender Bid management
4. Strategic and industry research (including development of Crown Policy)
5. Operational cost accounting
6. Implementation of sales and operations planning (S&OP) processes
7. ERP implementations, (often asked to assist with correcting failed implementations)
8. Integrating data from multiple disparate organisations and IT systems via our Cieba Solutions Data Integrator tool (CDi)
9. Complex financial and data analysis
10. Business process mapping
11. Regulatory Documentation
12. Organisational Change management
13. Providing experienced strategic sourcing specialists to compliment client teams

Industry Experience

- Government procurement
- ICT
- Wholesale trade
- Retail
- Commercialisation of project capital projects
- International negotiations, (NZD\$30M to >NZD\$800M)
- Commercialisation of capital procurement projects
- Distribution and international logistics
- Manufacturing
- Aviation
- Defence
- Research and strategy development for both Industry and Government groups.

Team:

Strategic Sourcing has a core team of eight personnel and over 20 approved consultants who have worked within the firm for multiple years. On request Strategic Sourcing would be pleased to introduce the relevant team members to meet specific project requirements and deliverables.